

Company Presentation 2020



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BUREAU VERITAS
Certification



www.plazmateh.rs sales@plazmateh.rs

PLAZMATEH

Our backbone and core of our Company is **R&D Department**

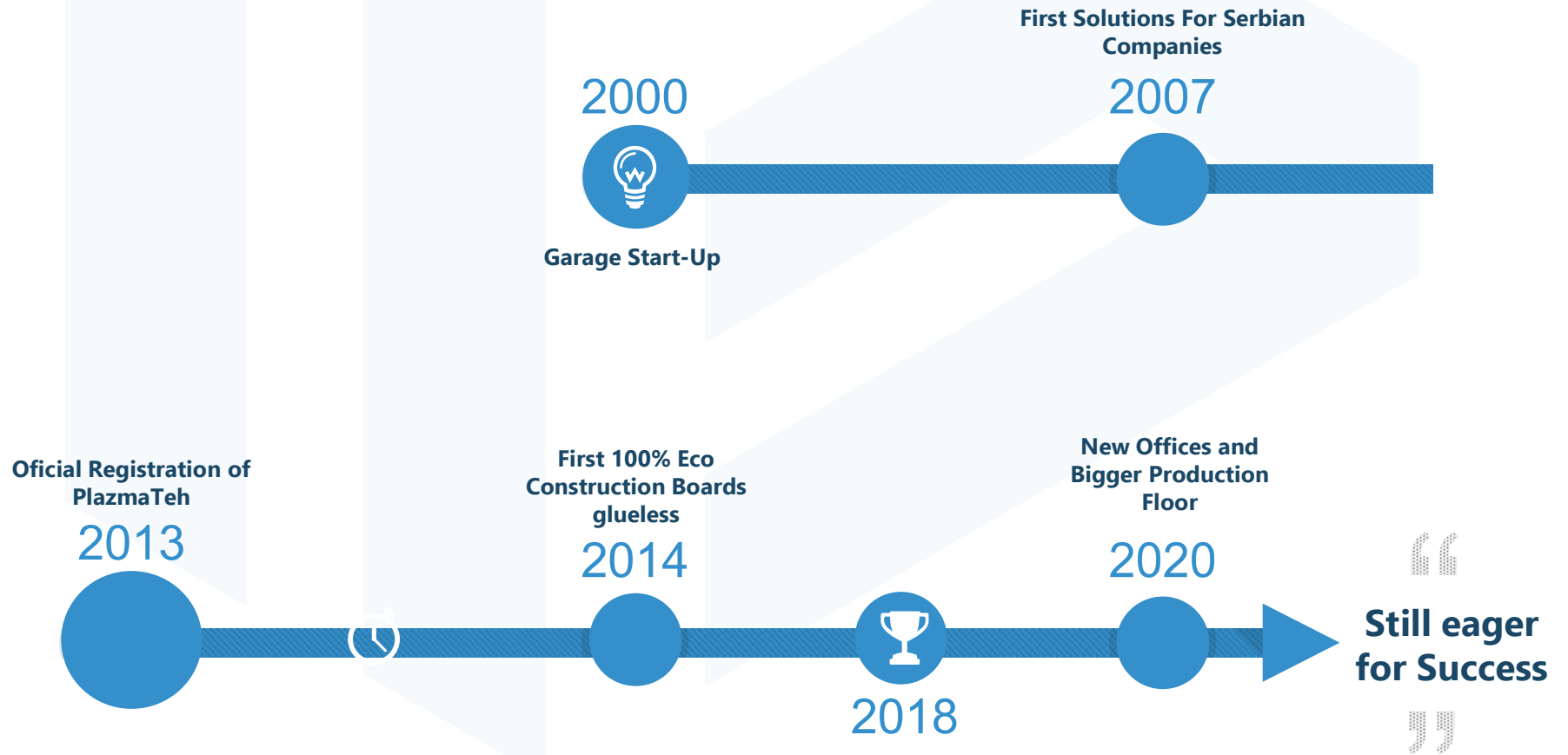
Everything starts and ends there.

All our innovative and revolutionary solutions came from our Dedicated Team of Engineers who invest hours and hours in order to get the very best solution for our clients

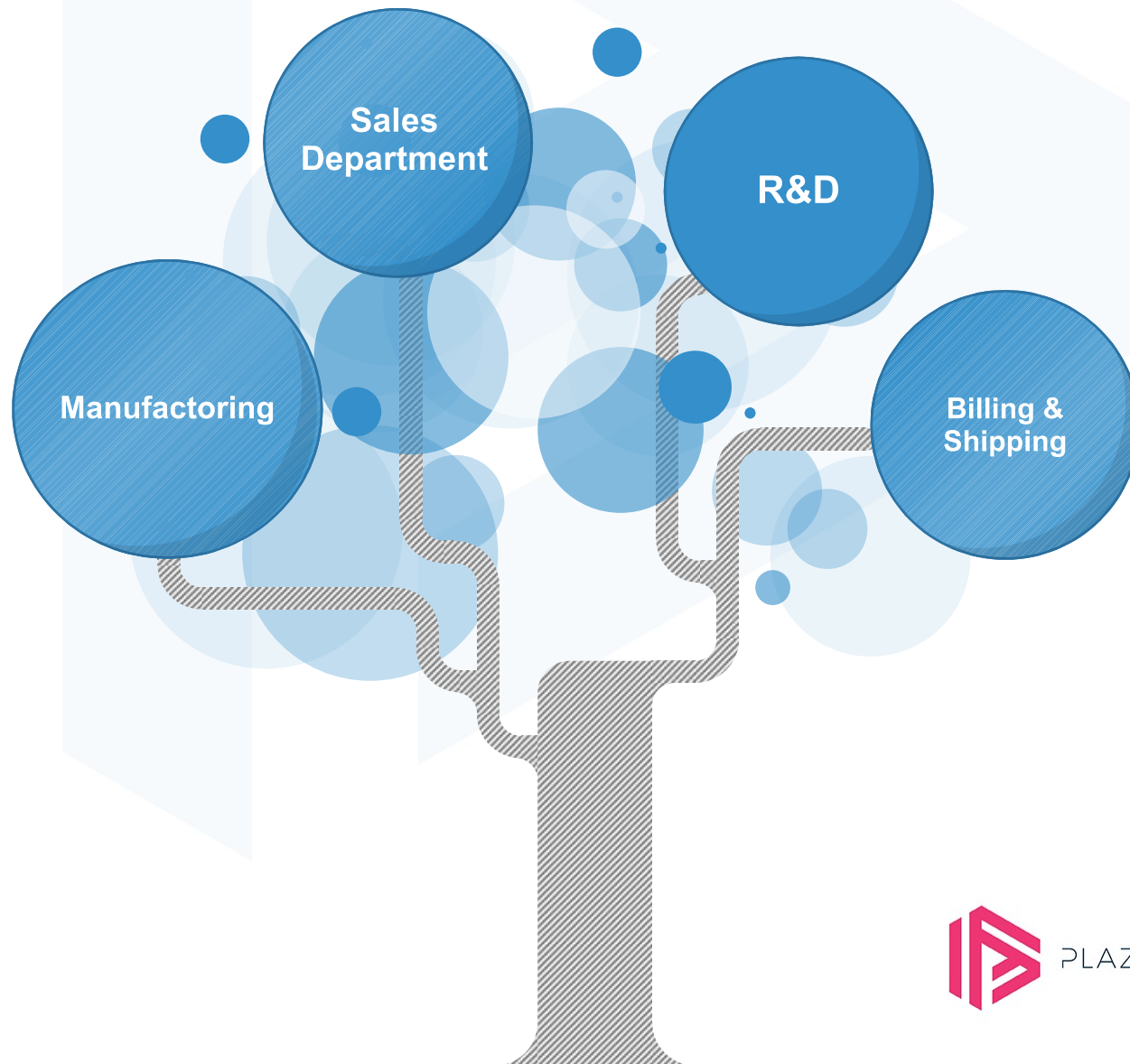
We built our Company on these believes and we will keep that way



COMPANY HISTORY



OUR DEPARTMENTS

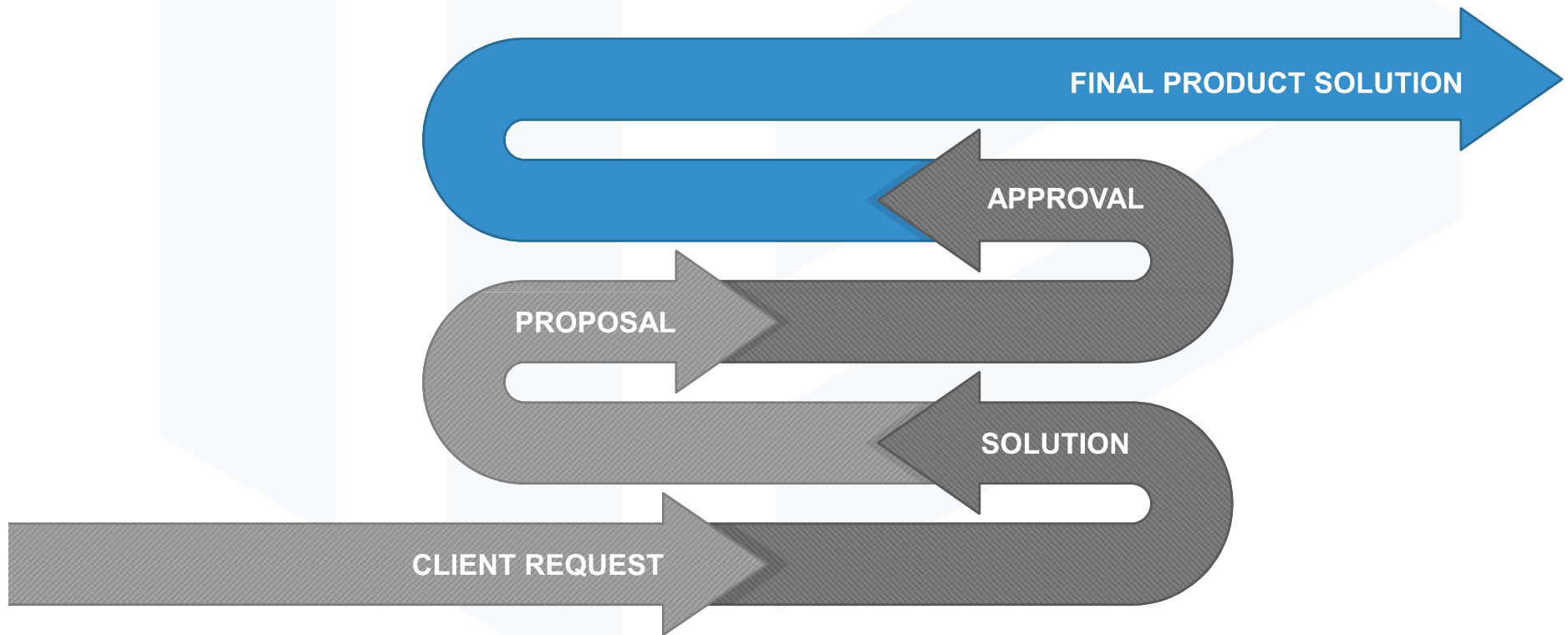


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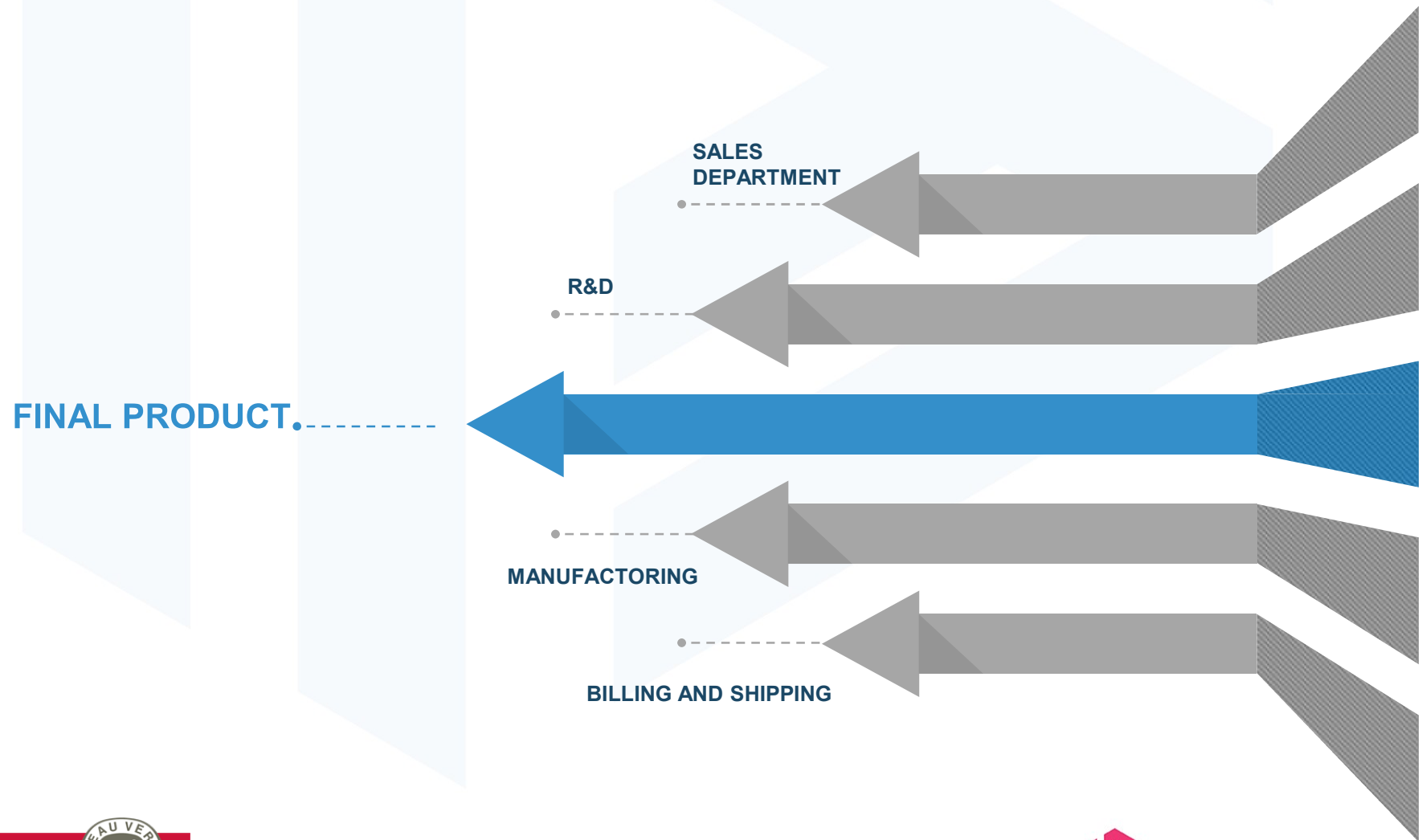
THE WAY WE WORK



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TEAM WORK

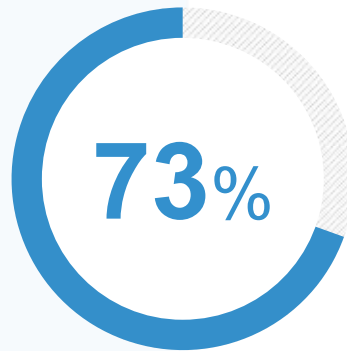


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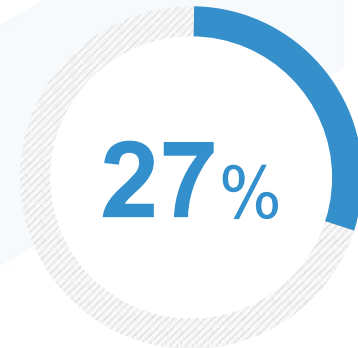


FIRST SALE vs FOLLOWING SALES

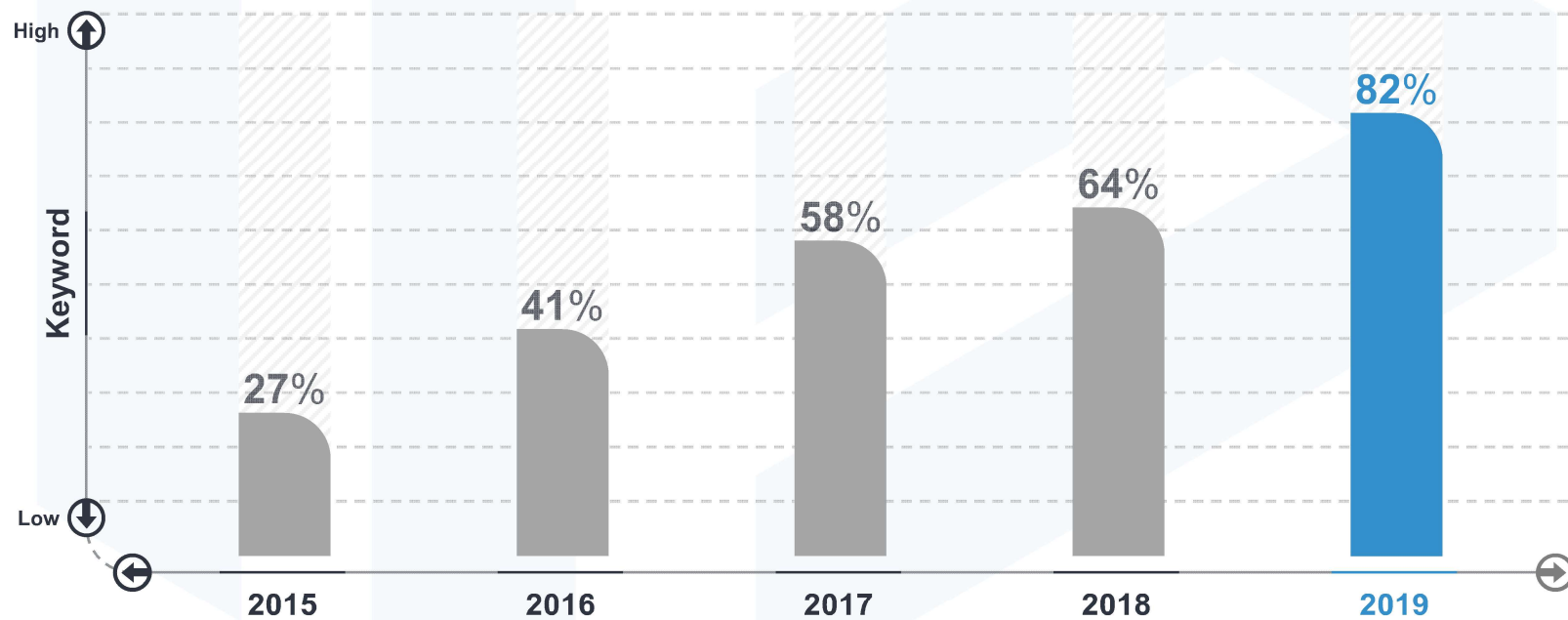
R&D/FIRST SALE



FOLLOWING SALES



REVENUE GROWTH



OUR TEAM



Branimir Plazinić

Founder and CEO

Our Chief Executive Officer

A dedicated and hardworking person builds PlazmaTeh from scratch to how it looks like today.

Most of the Revolutionary people who create the biggest Company in the World start the same as Branimir, from his Garage.

OUR TEAM



Vladimir Plazinić

Head Engineer

Great Passion for Engineering and extremely dedicated to getting the very best solution for our client

We can say Right and Left Hand of our CEO when it comes to building idea to a real and tangible solution

OUR TEAM



Aleksandar Stankovic

Sales Director

His Pasion for Sales and Business Developing get notice by our CEO

Years of experience working for Multinational Companies in Latin American Market will bringing PlazmaTeh what was looking for...

An aggressive International Sales Expansion that will help Company keep Growing



OUR TEAM



With his over 20 years of sales experience in Russian and Ex Soviet Union Countries is key person for our future expansion in these countries

Goran Veskovich

*Sales Manager Russian
Market*



OUR TEAM



Construction engineer. Young and very talented designer of machine systems.

Milan Gajic

Head Engineer



OUR TEAM



Mechanical Engineer.
Preparation of technical
documentation and
organization of production.

Bogdan Zivkovic

Head Engineer



OUR TEAM

Programmers, developers: 2 persons,
Mechanical Engineers: 5 persons
Electrical Engineers: 3 persons
Sales managers: 2 persons
CNC operators: 6 persons
Assembler: 3 persons
Welder: 2 persons
QMS, Product control: 2 persons
Business Secretary, Administration: 2 persons



OUR PRODUCTION FACILITY



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FUTURE STEPS

GOALS are big for **2021** and **2022**

We need to continue our organic YoY growth revenues trend in order to help Company to Grow

- ReBranding of our Company Image **Q4 2020** and **Q1 2021**
- Our focus in **2021** will be Russian and Latin American Market

We are expecting to have a physical presence set up in those Markets by **Q2** and **Q3** of **2021**, which will allow us to have aggressive sales penetration in these markets with a focus on developing Key Accounts instead of offering our product to everyone. Equally Important for us will be Organizing our External Service Network in order to have Local Technical Support for our Present and Future Clients



RUSSIAN AND EAEU MARKET

FACTS:

SIZE OF THE MARKET:

*EAEU (where is Russian Market)



PLAZMATEH

**THANK YOU FOR BELIEVING IN
OUR ENGINEERING**

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